

Goal Calculator

Note: You only need to change the values for your own situation. The example given is for someone who wants to earn \$1,000 clear in 6 weeks

My goal (A)

Average sales per party are
(use your company party average)

My commission from that will be (B)
(work this out based on your company reward scheme)

My costs will be Host Gift
Literature
(you probably have enough for your first parties)
Other
Total (C)

Per party net profit (B-C=D)

Set up costs Price of Kit
Extras
(display cloth, calculator, diary etc)
Total (E)

Total money I need to earn to pay back investment
costs and achieve my first goal (A+E=F)

Number of parties I need to do (F÷D=G)

Weeks until my goal date (H) _____ weeks

Parties needed per week (G÷H)

