

Party Skills

Skill	Score /10
Getting bookings outside the parties	
Host coaching	
Follow up	
Demonstrating products	
Finding and approaching VIPs	
High sales parties	
Dealing with objections	
Reducing postponements and cancellations	
Getting bookings at the parties	
Keeping in touch with customers	
Dealing with complaints	
Being organised	
Recruiting	
Paperwork	
Keeping your accounts	
Sales outside parties	

Lowest scoring skills

1. _____

What needs to happen to increase it by one point?

How will I do this?

2. _____

What needs to happen to increase it by one point?

How will I do this?
